

BSR Membership Benefits Overview



BSR equips its more than 300 member companies with insight to see a changing world clearly. Our members have preferential access to BSR's insight, advice and collaborative opportunities, while joining a powerful global network of like-minded companies, thought leaders, peers, and stakeholders.

From its offices in Asia, Europe, and North America, BSR develops sustainable business strategies and solutions through consulting, research, and cross-sector collaboration. Visit www.bsr.org for more information about BSR's more than 30 years of leadership in sustainability.

BSR Member Benefits

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COLLABORATION

Collaborate with peers and partners to address systemic and sector-specific challenges, share best practices and scale impact.

CONVENING & NETWORKING

Network and share knowledge with peers, and join convenings with key stakeholder groups around pressing sustainability challenges.



ADVICE

Create long term value with actionable advice that enables business resilience and innovation, and solutions which deliver broader impact to society.

INSIGHTS

See the changing world more clearly with insights from BSR's team of global experts to understand how environmental and social shifts are shaping our world and our future.

BSR Corporate Membership

Private companies from any sector and geography who are committed to improving their practices and impact are eligible to join BSR Membership.

Corporate Members

- Companies that are committed to improving their sustainability performance are eligible to join BSR. BSR maintains an open membership policy – refer to our [FAQ page](#) to learn more.
- Corporate members can extend some benefits to their subsidiaries or select portfolio companies.
- Membership can be initiated at any time, and dues are renewed annually based on a company’s total consolidated annual revenues for the most recently completed fiscal year for which audited financial statements are available, per the table below.

Annual Revenues	Annual Dues
Less than US\$5 billion	US\$16,000
US\$5 billion - less than US\$10 billion	US\$25,000
US\$10 billion - less than US\$20 billion	US\$32,000
US\$20 billion - less than US\$50 billion	US\$40,000
US\$50 billion or more	US\$47,000

Spark Members



- Spark membership is an invitation-only opportunity for existing BSR members. It provides expanded member service and benefits, delivered by a dedicated support team led by a senior BSR executive, and special consulting rates.
- SPARK members can extend some benefits to their subsidiaries or select portfolio companies.
- Like for corporate membership, SPARK members can be onboarded at any time and dues are renewed annually.

Annual Revenues	Annual Dues
The Spark member fee is not based on revenues	US\$ 100,000-150,000

Membership for smaller companies and non-profit organizations

BSR also offers membership options tailored to small and medium sized companies and to other types of organizations.

Scale+ Membership

- Scale+ supports sustainability professionals in early-stage companies contending with the fast and ever-evolving nature of their business. Scale+ provides a community of practice, insights and resources to build successful sustainability practices – and preferential access to BSR advisory.
- Companies can join the Scale+ cycle at any time, and membership lasts 2 years after which members move into full BSR membership.





Annual Revenues	Annual Dues
Below US\$1 billion	US\$10,000
Above US\$ 1 billion or current BSR Corporate members	US\$10,000 or credit allocation

Associate Members

- Associate Membership is available to **non-company organizations** (e.g., NGOs, non-profits, and academic institutions). Select small-sized companies can also access Associate Membership pending BSR’s review.
- BSR retains the right to review associate member candidacy to ensure that membership is mutually beneficial for the entity, BSR, and BSR’s member companies.

Annual Revenues	Annual Dues
Eligible organizations	US\$ 5,000

BSR Membership | Benefits Comparison

	BSR Corporate (US\$ 15K-45K for companies >\$1B)	BSR Scale+ (US\$ 10K for companies <\$1B)*	BSR Associate Membership (US\$ 5K)
 Insights	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Member-only Quarterly Insights and Webinars <input checked="" type="checkbox"/> Member-only access to the BSR Member Portal and its collection of resources <input checked="" type="checkbox"/> Member-only access to live and recorded digital content 	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Member-only Quarterly Insights and Webinars <input checked="" type="checkbox"/> Member-only access to the BSR Member Portal and its collection of resources <input checked="" type="checkbox"/> Member-only access to live and recorded digital content 	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Member-only Quarterly Insights and Webinars <input checked="" type="checkbox"/> Member-only access to the BSR Member Portal and its collection of resources <input checked="" type="checkbox"/> Member-only access to live and recorded digital content
 Advice	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Dedicated BSR representative and member-only quarterly meetings <input checked="" type="checkbox"/> Complimentary support from BSR experts <input checked="" type="checkbox"/> 33 percent discount on standard consulting rates 	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> 4 hours of 1:1 coaching with BSR's Scale+ Team <input checked="" type="checkbox"/> 4 Exclusive Scale+ Value Projects: Issue Briefing, Maturity Curve Benchmark, Rapid Topic Prioritization, Reporting Strategy or Review <input checked="" type="checkbox"/> 33 percent discount on standard consulting rates 	<p><i>No Advice options available for Associate Members</i></p>
 Collaboration	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Access to BSR collaborative initiatives at member rates <input checked="" type="checkbox"/> Access to BSR events at reduced or complimentary rates <input checked="" type="checkbox"/> Networking and best practice sharing with BSR peer companies, including CSO networks, Industry Convenings and digital events 	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Complimentary access to Scale+ Community of Practice (webinars, workshops, experts) <input checked="" type="checkbox"/> Peer-to-Peer Slack channel for Scale+ community building, networking, and Q&A (facilitated and curated by BSR) <input checked="" type="checkbox"/> Access to BSR events at reduced or complimentary rates 	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Access to BSR events at reduced or complimentary rates
 Member Engagement Option	<p>One of the following Member Engagement Options (MEO):</p> <ul style="list-style-type: none"> <input type="checkbox"/> Issue Briefing: customized research and insights on sustainability trends or issues, delivered via a debrief (60 min), Executive Board discussion (45 min), or futures workshop (90m) <input type="checkbox"/> Report Review: detailed review of your latest sustainability report (published or in draft form) against BSR's 10 Principles of Good Reporting, along with specific recommendations to improve disclosure <input type="checkbox"/> Complimentary or discounted participation in designated BSR Collaborative Initiatives <input type="checkbox"/> Consulting credit for a project valued at US\$30,000 or more 	<p><i>No MEO available; members automatically enrolled in Scale+ Community of Practice</i></p> <p><i>*Scale+ Membership is designed to serve companies for up to 2 years before they bridge to full Corporate Membership.</i></p>	<p><i>No MEO available for Associate Members</i></p>

